



INTERNATIONAL: Tier 2 Distributor

Product Family Discount Schedule

Quantity	Distributor Discount
1 - 2	25%
3 - 9	27%
10 - 14	30%
15 & Up	QUOTE

*NOTE: Discounts are applied per order by product family.

For example: QTY 2: BC212xx + QTY 1: BC225xx = **QTY 3: BC2 Assemblies** so it receives a 27% Discount.

However, an order for QTY 2: BC212xx + QTY 1: BC315xx = **QTY 2: BC2 Assemblies and QTY 1: BC3 Assembly** so it receives a 25% Discount for each product family.

Parts Discount Schedule

Quantity	Distributor Discount
Any	25%

